
		<p>How to help your customer choose the right plug for their application.</p>
<p>1</p>	<p>Determine what your customer is doing with the plug.</p>	
		<p>(1a) Are they bypassing flow?</p>
		<p>If no, move onto question (1b)</p>
		<p>If Yes, Your customer will need a bypass or Guzzler™ plug. What size bypass is needed? Move onto question 2.</p>
		<p>(1b) Are they air testing?</p>
		<p>If no, move onto question (1c)</p>
		<p>If yes, your customer will need a Tester™ plug or a Guzzler™ set up for air testing. Move onto question # 2.</p>
		<p>(1c) Are they blocking flow?</p>
		<p>If yes, your customer will need a Plugster or a Guzzler/Tester™ plug set up as a Plugster™. Move onto question 2.</p>
<p>2</p>	<p>How much pressure does the plug need to hold?</p>	
		<p>(2a) Is it head (water) pressure? If so, what is the depth of the water. Using our technical charts in our catalog or website will help you to choose a plug that is rated for the amount of head pressure that needs to be held.</p>
		<p>(2b) Is it air pressure? If so, what is the pressure they are trying to hold/test? Using our technical charts in our catalog or website can help you choose a plug that is rated for the air pressure test being performed.</p>
<p>3</p>	<p>What size pipe is being tested, bypassed or blocked?</p>	

		<p>(3a) If they are looking to rent, suggest that they use a plug where the pipe size is in the middle of the plugs size usage</p>
		<p>(3b) If they are looking to purchase, suggest that they purchase a plug in which the pipe size is in the middle of the plug's size usage range. However you might want to offer them a lower cost single size or a multisize plug that is being used at the top of the plug's usage</p>
<p>4</p>	<p>What is the temperature of the media the plug is being used in?</p>	
		<p>(4a) If the temperature is below 150°F, standard natural rubber plugs are suitable for this application.</p>
		<p>(4b) If the temperature is above 150°F, contact PTI for information about our custom elastimers options for your application.</p>
<p>5</p>	<p>Does the media contain any chemicals?</p>	
		<p>(5a) If no, standard natural rubber plugs are suitable for this application.</p>
		<p>(5b) If yes, contact PTI for information on what effect the chemicals will have on our natural rubber plugs and some potential custom elastimers options for your customers application.</p>
<p>6</p>	<p>What size access does your contractor have at the plug installation point? What is the size of the manhole opening?</p>	
		<p>(6a) Suggest a plug that will fit through the smallest access point with the pipe still being within the size usage range of the plug.</p>
<p>7</p>	<p>How long is the plug going to be installed in the pipe?</p>	
		<p>(7a) If the plug will be installed in the pipe longer than 4 hours, the inflation pressure must be monitored every 4 hours.</p>